World Export Development Forum 2016

Trade for Success: Connect, Compete, Change

12-13 October 2016, Colombo, Sri Lanka
The 16th edition of the World Export Development Forum (WEDF) in Colombo, Sri Lanka, helps businesses to navigate the new trade and development landscape.

WEDF is a unique global conference and business-to-business (B2B) matchmaking platform dedicated to supporting trade-led development.

As the flagship event of the International Trade Centre (ITC), WEDF brings together over 600 business leaders, policymakers, heads of trade and investment support institutions and international trade development officials to address international competitiveness for developing countries.

This 16th edition of WEDF is co-hosted by ITC and the Ministry of Development Strategies and International Trade of Sri Lanka, through the Sri Lanka Export Development Board (EDB).

ITC is the only United Nations organization focusing exclusively on small and medium-sized businesses, which are now recognized as a cornerstone for development by the United Nations as well as by the G7 and the G20.

ITC helps small and medium-sized enterprises (SMEs) grow and compete internationally, building on business opportunities.
With an average GDP growth of 6.7% over the past several years, Sri Lanka offers new trade and investment opportunities at a strategic location at the crossroads of important maritime routes of the Indian Ocean.

The high-performing economy is underpinned by a skilled, educated workforce. Many multinationals have a home in Sri Lanka.

Over 80% of Sri Lankan businesses are SMEs. They feature prominently in Sri Lanka’s economic blueprint, which sets out ambitious goals to create one million new jobs through wider participation in the global economy.

EDB is the key agency that promotes linkages between Sri Lankan businesses and international markets and partners.
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World Export Development Forum 2016
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“DFCC Bank is proud to come on board as ‘Exclusive Banking Partner’ for the World Export Development Forum 2016. DFCC is one of the oldest development Banks in Asia and the pioneering development Bank in Sri Lanka. For over 60 years, the Bank has led the development of key sectors such as small and medium enterprises, manufacturing, resort hotels, mobile telecommunication and renewable energy. It has also been the wind beneath the wings of many trail-blazing entrepreneurs and enterprises in the country, particularly during their early and risky start-up stages. Today, it has combined the expertise of a pioneer development bank and the energy of a dynamic commercial bank, and offers the full gamut of development and commercial banking services. In keeping with its commitment to advance financial inclusion, DFCC is fast growing its footprint across the island to service customers. The Bank is committed to improving customer experience through technology and also provides a range of electronic banking services. Besides banking, DFCC also offers consultancy services, industrial park management, information technology, investment banking and wealth management delivered through the subsidiaries – DFCC Consulting, Lanka Industrial Estates, Synapsys and the joint venture - Acuity Partners.”
Brandix has been accredited as the Sri Lankan Exporter of the Year for 2012 and 2013 by the Export Development Board of Sri Lanka. Ranked Sri Lanka’s most valuable export brand in Brand Finance’s 2016 ranking of the country’s leading brands, Brandix is the pioneer of the concept of ‘total solutions’ in Sri Lanka’s apparel sector and is a preferred supplier to some of the top retail brands in the US and Europe. Brandix is also a benchmark and international award winner for eco-friendly manufacture and commitment to environmental best practice. The Group employs more than 48,000 people in its manufacturing facilities in Sri Lanka, at the Brandix India Apparel City in Andhra Pradesh and its large operation in Bangladesh.
Sri Lanka Tourism Promotion Bureau (SLTPB) is the authoritative government body responsible for handling all marketing and promotional activities related to the travel and tourism industry of Sri Lanka. The Bureau headed by the Chairman, Managing Director and a Board of Directors comprising of representatives from the Tourist Hotels Association of Sri Lanka, Sri Lanka Association of Inbound Tour Operators, Association of Small and Medium Enterprises in Tourism etc.
GOLD SPONSORS

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Established in 1982, Link Natural Products, is a hallmark of a knowledge-based research oriented Company, driven by a challenging and inspiring corporate philosophy of providing innovative, safe, and effective herbal products by combining the traditional wisdom of Ayurveda with modern science and technology.

Today, Link Natural serves its consumers with over 200 high quality products under herbal healthcare, herbal personal care, Ayurvedic pharmaceuticals, essential oils and oleoresins categories. The company has progressed to be regarded as one of the most respected, reliable herbal healthcare companies in Sri Lanka. The brands such as Link Samahan, Link Sudantha, Link Kesha, have now become trusted household names.

Link Natural’s modern manufacturing facility conforms to ISO 9001, ISO 14001, and GMP standards and HACCP for products. The manufacturing facility is a totally eco-friendly “green complex” where a “zero waste “ policy is maintained.

The company is strongly committed to its social responsibility by executing valuable CSR initiatives that make significant positive impact on the society.
The story of Expolanka starts in 1978 as the Sri Lankan economy was liberalized and the flagship company Expolanka Limited was established. Initially a pioneer exporter of fresh produce, Expolanka was one of the first winners of the prestigious Presidential Award in this category.

Expolanka’s rise to being one of the largest conglomerates in Sri Lanka has been achieved through a well strategized growth plan. Expolanka operates in various business sectors covering Freight & Logistics, Travel & Leisure, International Trading & Manufacturing and Investments & Services. Expolanka’s expansion to international markets commenced in 1992, and within a very short span of time, the Group’s network of operations has spanned worldwide and is present in 17 countries with 50 offices.

In 2014, the Group forged a strategic partnership with SG Holdings Group, a leading logistics group in Japan, which includes Sagawa Express, one of the largest delivery companies in Japan. Following the partnership with Expolanka, SG Holdings has a strong presence in the Asian Region with 24 locally incorporated subsidiaries outside Japan including China, Vietnam and Singapore.
SILVER SPONSORS

World Export Development Forum 2016
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Nestlé is the world’s leading nutrition, health and wellness company and largest food and beverage company.

The company celebrates its 150th global anniversary this year and 110th anniversary in Sri Lanka. It is Sri Lanka’s largest private-sector collector of fresh milk and one of the world’s largest exporters of coconut milk powder. Nestlé is also the third most valuable company on the Colombo Stock Exchange in terms of market capitalization.

It manufactures many of Sri Lanka’s household favourites in its state-of-the-art factory in Kurunegala, and provides direct employment to around 1,200 people whilst contributing to the livelihoods of close to 25,000 local farming families.
With a history of over 50 years, CIC Holdings is one the biggest and most respected diversified conglomerates in Sri Lanka. With business interests in Agri Produce, Healthcare & Personal Care, Livestock Solutions, Industrial Solutions and Crop Solutions, we seek to have a positive impact on our society and our people. We embrace science and modern technology with care and responsibility, to provide products and services of superior quality and value that nurture life in an inclusive, caring and sustainable manner. This is underscored by our brand purpose which is…. “Nurturing Life”.
Dialog Axiata PLC, a subsidiary of Axiata Group Berhad, operates Sri Lanka’s largest and fastest growing mobile telecommunications network. The Company is one of the largest listed companies on the Colombo Stock Exchange in terms of market capitalization, and is also Sri Lanka’s largest Foreign Direct Investor (FDI) with investments totalling over USD 1.9 billion. A winner of six Global Mobile Awards, and has topped Sri Lanka’s Corporate Accountability rankings for the past six years in succession. The company delivers advanced mobile telephony and high speed mobile broadband services to a subscriber base in excess of 10 Million Sri Lankans, and supplements its market leading position in Mobile Telecommunications with a robust footprint in Sri Lanka’s Fixed Telecommunications and Digital Television markets.
The BOI is the investment promotion agency of the Government of Sri Lanka. Its main priorities are to attract Foreign and domestic investment into the economy with the objective of bringing in capital, creating job opportunities and encouraging the development of new skills.

The BOI was established in 1978 as the Greater Colombo Economic Commission. In 1992, the Commission was reconstituted as the Board of investment of Sri Lanka.

The BOI is structured to function as a central facilitation point for investors. It operates as an autonomous statutory Board. The BOI’s Boards of Directors are drawn from the private and public sectors and several departments that are geared to facilitate the investment process.

One of the advantages the BOI can offer investors benefits such as, exemption from customs duty and foreign exchange controls that are valid for the life of the enterprise. In Sri Lanka there is a constitutional guarantee that protects investors who have entered into an “Agreement” with the Board of investment of Sri Lanka.
OTHER SPONSORS

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12-13 October 2016, Colombo, Sri Lanka
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LANKA HOSPITALS
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Company Profile:

Exporters of Spices such as Pepper, Nutmeg, Cloves, Cloves Stems, Garcinia Cambogia, Arecanuts, Mace.

Our Company was established in 1986 as a small scale trade merchant and gradually built up the business to the global arena and proud to be recorded as the largest exporter of spices from Sri Lanka since 2006. Having supply bases around the island we are able to provide the best of Sri Lankan Spices.
Bio Foods is a devoted organic and fair trade company which works exclusively with organic and fair trade certified producer associations namely Small Organic Farmer Association (SOFA) and Marginalize Organic Producer Associations (MOPA) who supply Organic and Fairtrade raw material. We are engaged in processing and exporting organic and fair trade Green Teas, Black, Flavored Teas, Spices, Desiccated Coconut, Coconut milk, Extra virgin coconut oils etc... For more information about us and our products we invite you to visit our web site www.biofoodslk.com.
Company Profile:

Product innovation done through research and development, employee retention through well-designed HRM programs and brand sustainability from brawny marketing skills are the key ingredients that set apart HDDES EXTRACTS (PVT) LTD from the corporate sector. Established in 2001 with the vision to deliver quality in optimum way under the theme of quality is our pride, organization shines in cooperate environment by manufacturing Organic/Conventional Essential oils, Oleoresins, Floral and Herbal Extracts under the brand name of HDDES. In contemporary circumstance, organization has provided its expertise by giving away products to the Fine Flavor & Fragrance, Food & Beverages, cosmetic and Pharmaceutical industry respectively while provide initiative to conduct CSR programs communities surrounding it. This make organization to win cooperate excellence awards in continuous years by grabbing top awards. Under the guidance of Chairman, organization has delved in to new value additional products, while keeping existing products in good quality control measures.
Name : Lalan Rubber (Pvt) Ltd

Address : No. 95B, Zone A EPZ, Biyagama Malwana, Sri Lanka

Contact Person : Mr. Lalith Hapangama
Chairman

Contact Details : +94 114 311 249
Tel : +94 710 702 238
Fax : +94 114 311 222
e-Mail : rajithab@lalangroup.com
Web : www.lalangroup.com

Company Profile : Lalan Group is a diversified conglomerate with expertise in over 12 sectors and has been in operations since 1940. Lalan has an extensive global network encompassing pan-industry interests in rubber, tea and other plantation crops (such as cardamom, cinnamon, coffee and stevia), re-forestry, renewable energy, manufacturing and service industries, engineering and the leisure sector.

Through the years Lalan has expanded, developed and modernized its operational modalities in keeping with global changes and manufacturing trends. Consolidation of the value chain has been the main catalysts in identifying strategic imperatives for growth.
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<td>Address</td>
<td>No. 65, Walukarama Road, Colombo 03, Sri Lanka</td>
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<tr>
<td>Contact Person</td>
<td>Mr. Prasath Mahalingam</td>
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<td>Manager Business Development</td>
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<td>Contact Details</td>
<td>Tel: +94 773 112 348 – Sachith Perera</td>
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<td>Web: <a href="http://www.99xtechnology.com">www.99xtechnology.com</a></td>
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Company Profile: 99X Technology is an award-winning software product engineering company that specializes in delivering high-end software product development services to independent software vendors (ISVs) worldwide, with a primary focus within the European region. Headquartered in Sri Lanka, the company also has offices in Oslo, Norway and has an outstanding track record in building and delivering over 150 high quality commercial products. It has been named one of Asia’s Best Workplaces for 2015 and has been ranked among the top 25 best companies to work for in Sri Lanka by Great Place To Work Institute for four consecutive years.
TOS Lanka Co. (Pvt) Ltd

Name: TOS Lanka Co. (Pvt). Ltd.

Address: Block B, Biyagama EPZ, Biyagama, Sri Lanka

Contact Person: Mr. Merric Gooneratne
Executive Director

Contact Details:
Tel: +94 112 465 160-1, +94 722 361 127 – Melani,
+94 715 349 933 -Dexter Fernando
Fax: +94 112 465 394
E-Mail: melani@toslanka.com, dexter@toslanka.com,
Web: www.toslanka.com

Company Profile: Tos Lanka Co. (Pvt).Ltd. is a fully Japanese owned Board of Investment Enterprise specialised in Electronic manufacturing services with focal emphasis on surface mounting of printed circuit boards for multi-end applications including medical, industrial, automotive and ICT electronics. The current markets we service includes Europe, Scandinavia, North America and Japan. We are also specialised in assembly of automotive safety sensor harnessing for seat belt safety mechanism. These are being exported to Japan and Europe to major automotive brands including Toyota. Tos Lanka is ISO 9001-2008 and ISO 14001-2004 certified company and have twice won the Presidential Export Awards for the Best Exporter for Electronic / Electrical Sector in 2010 and 2011. The group turnover amounts to approximately US$ 50 million. The company employs nearly 300 work force, most of whom have been trained in Japan, in the company's Holding facilities related to the overall aspects of electronic manufacturing. Tos Lanka pioneered in introducing SMT
Gem Paradise (Pvt) Ltd

Name : Gem Paradise (Pvt.) Ltd

Address : No. 471-2/1
Galle Road, Colombo 03,
Sri Lanka

Contact Person :
Mr. A H M Imtizam
Chairman

Contact Details :
Tel : +94 112 583 326, +94 112 591 036
Fax : +94 112 582 493
e-Mail : gemparadise@gemparadise.lk
Web : www.gemparadise.lk

Company Profile :
Established in 1989, we are an esteemed industry leader in the fields of export, import and wholesale distribution of high quality gemstones in Sri Lanka. We hold the prestigious honor of being recognized by the Sri Lankan government as one of the Top 5 exporters of authentic Sri Lankan gemstones. We have built a name for ourselves as a globally trusted partner and vendor specializing in unheated natural sapphires. We hold memberships of the international colored gemstone association (ica) and the Sri Lanka gem and jewellery association (SLGJA)
Company Profile: The Company specializes in natural colored gemstones. The product line consists mainly of faceted free size un-heated sapphires of all grades, particularly in larger sizes from medium to high quality. The sapphire range includes blue, pink, yellow sapphires, and an array of sapphires in pastel colours, rubies, star sapphires and star rubies. In addition, a wide selection of other important gemstones such as cats-eye chrysoberyl and alexandrites, too. Our markets spread across several regions, mainly to U.S.A and Europe.
Company Profile: Calcey® Technologies, is a boutique software product engineering and services firm, based in San Francisco and Colombo. Calcey focuses on providing Agile Product Engineering Services, Enterprise Mobile Solutions, Web & Cloud Services, and Software Quality Assurance for enterprises worldwide. Our competencies include the complete suite of services required for product engineering; Business Analysis, User Experience Design, Development, Quality Assurance, Deployment, Support and Project Management. Founded in 2002, Calcey has served a diverse set of global clients including Stanford University, Wikimedia Foundation, Westfield Malls as well as two of Sri Lanka’s largest telecom operators - Dialog and Mobitel.
Link Natural Products (Pvt) Ltd

Name : Link Natural Products (Pvt.) Ltd

Address : 52c Delgoda-Pugoda-Giridara Rd,
Kapugoda, Sri Lanka

Contact Person : Ms.Radha Hettiarachchi
Executive Export & Business Development

Contact Details :
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+94 772 613 540 (Mr.Chanaka), +94 773 243 437 (Mr.Fazal)
Fax : +94 112 409 293
e-Mail : shipping@linknaturalproducts.com,
fazal@linknaturalproducts.com
chanaka_gunathilake@yahoo.com
Web : www.linknatural.com

Company Profile : Herbal Health Care Products, Ayurveda Pharmaceutical Products, Essential Oils & Oleoresins
Company Profile: ZAM GEMS is synonymous with the very best of gemstones mined in Sri Lanka and is one of the leading exporters of precious stones and jewellery in the country. The ZAM success and its meteoric rise in an industry where honor and trust are the corner stone’s of long term success is built on those very corner stone’s as well as commitment to un-compromising quality and customer confidence.

With a background in the Gems & Jewellery industry, ZAM GEMS was formally established in 1976 by Z.A.M. Refai. He first set out by visiting his customers with a bag of gemstones personally selected and sorted by him. Honour, trust and commitment to quality, the rest they say is history or rather the beginning to a dazzling new story!
Evolving from a single retail store in the early 1900s, Hirdaramani today is a global business with 60,000+ associates and a diversified footprint across multiple industry sectors. A pioneer in the apparel industry, Hirdaramani delivers an end-to-end solution via its state of the art factories. The company’s reputation for delivering quality is highlighted by long-term partnerships with leading global brands.

Leading the way in sustainable manufacturing Hirdaramani boasts the world’s first custom built green apparel factory and Asia’s first Carbon Neutral® apparel factory. Hirdaramani has remained a champion of innovation and change in the apparel industry for over 100 years.
With over a century of experience, “Adamjees” as we are more popularly known, have become renowned in our core business as a pioneer manufacturer, processor and exporter of Coconut products and Spices. We are proud of our heritage as a prominent Company in Sri Lanka, and have consistently maintained our position as one of the largest exporters of combined Coconut Kernel products.

Our export products include; Desiccated Coconut (Regular and Fancy Cuts), Coconut Oil, Virgin Coconut Oil, Copra, Coconut Milk/Cream, Cloves, Cinnamon, Black Pepper, Nutmeg, Dry Lemon, Tamarind and many other Sri Lankan Agri-commodities.
Global Rubber Industries (Pvt.) Ltd.

Name: Global Rubber Industries (Pvt.) Ltd.

Address: No.28, Joseph’s Lane, Colombo 04, Sri Lanka

Contact Person: Mr. Prabash Subasinghe
Managing Director

Contact Details:
Tel: +94 773 596 2715
E-Mail: rajindra@gritires.com, tilarni@gsffish.com
Web: www.globalrubber.com

Company Profile: GRI is a leading manufacturer of specialized tires for Material Handling, Industrial, Agriculture, Off the Road (OTR) and Construction vehicles.

GRI has sales offices and warehouses in the US, France, Germany, Netherlands, UK and Australia. GRI has been supplying tires to more than 50 countries worldwide since 2002. A track record for high quality, pioneering initiatives and sound innovation have taken our brands to the top of a customer’s choice and made GRI a world-class company.

GRI has created a high-value offer, won many awards for business excellence and grown rapidly to join the elite league of specialized tire producers.
Name: Akbar Brothers (Pvt.) Ltd

Address: N0. 334,
T.B. Jayah Mawatha,
Colombo 10, Sri Lanka

Contact Person: Mr. Abbas Akbarally
Chairman

Contact Details:
Tel: +94 112 697 151/ +94 112 697 251,
+94 777 718 999, Mr. Sanjeewa Jayawardane - +94 777 487 158,
Fax: +94 112 699 029
E-Mail: roshanp@akbar.com, rakshitha@akbar.com, sanjeewaj@akbar.com
Web: www.akbar.lk

Company Profile: The World’s largest exporter of value added Teas and largest exporter of Ceylon Tea for the last 26 consecutive years exporting over 50 million Kg of tea per year. We offer a full range of black, green and herbal teas available in teabags, packs, tins, canisters etc. under the AKBAR TEA brand and also undertake Private labels and Bulk Orders. www.akbartea.com
The T&FG Group operates primarily in the apparel manufacturing industry, and exports ladies apparel for international brands across the globe. Our product portfolio comprises of manufacturing Dresses, Blouses, Lingerie, Shorts, Skirts, Pants, Ensembles and our value additions include Bra Cup Molding, Hand Beading, Hand Embroidery, Laser Cutting, Heat Seal Transfer-ring, In House Pleating, Raw Material Sourcing and E-Fit. We also have our own Printing plant that specializes in Digital Printing.

Our head office in Borella, manages the backend operations for our product manufacturing. The office houses our Design and Development Center which develops products for all our customers. The Center includes a team of designers, pattern makers, garment technical professionals and our sample room. The office is home to around 600 staff members.
Sri Lankan Airlines, the national carrier for Sri Lanka and a member of the one world alliance, is an award-winning airline with a firm reputation as a global leader in service, comfort and safety.

Launched in 1979, the airline’s hub is located at Bandaranaike International Airport in Colombo providing convenient connections to its global network (including codeshare partners) of 100 destinations in 48 countries around the world. Its direct route map covers major cities across the Europe, Middle East, India, South East Asia and the Far East.

The Airline operates an all Airbus fleet of 21 aircraft, including an A330-300 fleet on its medium/long haul operations.
Ceylon Tea Services PLC

Name : Ceylon Tea Services PLC.

Address : No. 111, Negombo Road, Peliyagoda, Sri Lanka

Contact Person : Mr. Malik J Fernando
Director

Contact Details :
Tel : +94 112 933 070, +94 114 822 000, +94 772 441 215,
Vajira Sugathapala +94 777 489 850
Fax : +94 114 822 001
e-Mail : sajade.kitchilan@dilmahtea.com, Vajira.sugathapala@dilmahtea.com,
Web : www.dilmahtea.com

Company Profile : Sri Lankan family tea company Dilmah, established by Merrill J. Fernando, was the first producer owned tea brand. Now joined by his two sons, Dilhan and Malik - whose names form the brand Dilmah - Merrill set out to bring quality back to tea, whilst making his business a matter of human service. He devoted his life to tea and in 2009 celebrated his 60th year in tea and the 21st anniversary of his Dilmah. A family company, founded on family values, Dilmah is different – a passion for quality, authenticity and freshness in tea is matched by an unique philosophy to share the success of Dilmah with those less fortunate. Business is a matter of human service.
Name : ZILLIONe System Solutions (Pvt.) Ltd

Address : No 03, Mary’s Road, Colombo 04, Sri Lanka

Contact Person : Ms. Thilini Pigera
HR Executive

Contact Details :
Tel : +94 115 569 999/221
Fax : +94 773 945 080
e-Mail : thilinip@zillione.com
Web : www.zillione.com

Company Profile : Founded in 1979, ZILLIONe has over 37 years of experience in providing custom-made solutions that have helped a multitude of dynamic business organizations to propel their businesses to greater heights. Understanding the fact that one solution can’t fit every other need out there in the market, our in-house ISO certified Software Development Team develops end-to-end solutions to cater to a versatile range of companies, from small start-up organizations to large multi-nationals by leveraging work-efficiency in the most cost-effective way.
Renuka Agri Foods PLC

Name: Renuka Agri Foods PLC

Address: “Renuka House”, Colombo 02, Sri Lanka

Contact Person: Mr. Shamindra Rajiah
Executive Director

Contact Details:
Tel: +94 112 314 750
Fax: +94 777 878 287, Ms. Darshika Jayasekara +94 713 025 382
Email: +94 112 445 549
Web: brands@renukagroup.com, www.renukagroup.com

Company Profile: Sri Lanka’s leading manufacturer & exporter of Coconut based food & beverages with own Organic certified plantations; with over a century of experience in the Tea industry. One of the top five Dairy manufacturers and owns the number one Fish brand in Sri Lanka.
Company Profile: Behind the secret of perfection in a product unfolds the legacy of an exceptional history. The establishment of a factory in Nippon Toke, Nagoya, Japan in 1904 was the birth of a giant in the global ceramic industry. Founded by Baron Ichizaemon Morimura and his colleagues, it is known today as Noritake with the Noritake Company Ltd in Japan as the parent company, Lanka porcelain Pvt Ltd commenced their operations in Sri Lanka in 1972. Representing the Noritake global family in Sri Lanka the company has evolved into Noritake Lanka Porcelain, a new giant in the porcelain industry which exports to over 114 countries, earning a reputation in an international market for standard and quality.
hSenid Software International

Name: hSenid Software International

Address: Mr. Dinesh Saparamadu
Chairman

No. 320, 2nd Floor,
T B Jayah Mawatha, Colombo 2, Sri Lanka

Contact Details: +94 112 699 754
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Company Profile: Founded in 1997 hSenid Software International is an application and service provider for the telecom, financial and enterprise markets. We specialize in human resource applications, mobile applications and wireless markets. Today, we are operating from Australia, Africa, India, Singapore & Sri Lanka. We serve our Mobile Products, Outsourcing Recourses and HR Products over 400,000 users globally across 18 industries in 30+ countries. hSenid Mobile Solutions which is now a multi-national Telco-Mobile Software Solutions provider catering primarily to the telecom and financial markets across the globe. hSenid Outsourcing manages and delivers complex global outsourcing projects that includes product conceptualization till end product delivery & customer support. hSenid HR Solutions covers a wide spectrum of human resource-related needs with core HR modules.
Name: Amba Research Lanka (Pvt) Ltd

Address: 32nd Floor, West Tower, WTC, Colombo 01, Sri Lanka

Contact Person: Mr. Kemal De Zoysa
Country Head

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Company Profile: Copal Amba is the leading provider of offshore research and analytics services to global financial and corporate sectors. We have consistently been ranked #1 in our space by multiple independent customer satisfaction surveys. Our clients include leading bulge-bracket financial institutions, Fortune 100 corporations, mid-tier companies, boutique investment banks, and funds.

We support over 140 institutional clients through our team of 2,600+ employees. Our 9 delivery centers are located close to our clients and in proximity to scalable talent pools. Our clients have saved over USD1.9 billion over the past 13 years, by using our services to enhance front office efficiency.
Ceylon Biscuits Ltd

Name: Ceylon Biscuits Ltd.

Address: P. O. Box 03, Pannipitiya, Sri Lanka

Contact Person: Mr. Jude Rubera
    General Manager - Exports

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    Fax: +94 112 857 202
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    Web: www.muncheelk.com

Company Profile: Ceylon Biscuits Ltd commenced operation in July 1968 by supplying schools with high protein nutritional biscuits in conjunction with Care International. Today we are the largest manufacturer and exporter of biscuits, wafers, chocolates, chocolate coated products, snack foods, cakes, energy bars, coconut milk, desiccated coconut, organic dried fruits and juices, in Sri Lanka using modern technology and state of the art machinery. Our products are currently exported to over 55 countries covering all the continents, under our own brand names as well as private (OEM) labels. In addition, we also specialize supplier of biscuits, chocolates and energy bars to several airlines and Inflight catering companies within USA, Middle East and Asia.

For further information, visit our web site: www.muncheelk.com
KIK is an innovative brand which provides a vast array of engineering solutions and services surpassing customer expectations.

With over 21 year worth of industry expertise KIK has developed a range of products and services which would cater to different electrical engineering needs.

The company primarily manufactures fully modular types tested “enclosures and low voltage panel boards complying with highest quality and international standards.”
Name: Camso Loadstar (Pvt.) Ltd.

Address: No.218, Regent Courts, Minuwangoda Road, Ekala, Ja-Ela, Sri Lanka

Contact Person: Ms. Gaya Thalgaspitiya

Contact Details:
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e-Mail: gaya.thalgaspitiya@camso.com
Web: www.camso.com

Company Profile: Camso Loadstar is a world leader in design, manufacturing and distribution of off road tires, rubber tracks, under carriage systems and wheels, enhanced with experience, Engineering expertise, innovation, world class manufacturing capabilities and intensive research and development. Camso Loadstar is committed towards providing customers with high end products at competitive prices with over 5000 employees across the organization. We believe in developing and retaining highly competent, motivated and passionate workforce as a part of our corporate ethos.”
Anverally & Sons (Pvt) Ltd

Name : Anverally & Sons (Pvt.) Ltd.

Address : No.08, Jawatte Road, Colombo 05, Sri Lanka

Contact Person : Mr. Mohamed Anverally
Managing Director

Contact Details :
Tel : +94 11 255 5594, +94 11 255 5595, +94 77 961 7382 - Mr. Sanjeev Goonawardane,
+94 766 906 543 Mr. Yathindra Tennakoon
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Web : www.anverally.com

Company Profile : More than 100 years ago, a man with a vision, the late Mr. M.S. Hebtulabhoy, laid the foundation for Anverally & Sons. His dream was to establish the finest Ceylon Teas and a century later, his vision has been made a reality. Today, Mohamed Anverally is leading the family-owned company and spearheading the finest tea exporting company in Sri Lanka. The company relies on some of the most experienced tea tasters in the sector to ensure the highest quality of its products, and is proud to export exquisite-tasting teas to more than 60 countries in Europe, Asia and the Middle East.
H J S Condiments Ltd

Name: H J S Condiments Ltd.

Address: Block 61, 62 & 63, Biyaagama E P Z, Biyagama, Sri Lanka

Contact Person: Mr. Ananda Pathirage
                Director/CEO

Contact Details:
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    Fax: +94 115 364 416
    e-Mail: ananda.pathirage@hjs.hayleys.com
    Web: http://hjssrilanka.com

Company Profile: We, HJS Condiments are a leading grower/manufacturer of fruits and vegetables from Sri Lanka, exporting value added products in bulk and retail packs to fast food chains, restaurants, hotels, supermarkets and governmental stores. Our products are currently exported to over 38 countries worldwide and our state of the art technology gives us the ability to meet with the stringent quality standards of global customers.
Courtaulds Trading Company (Pvt.) Ltd.

Name: Courtaulds Trading Company (Pvt.) Ltd.

Address: Palugahawela
          Katuwellegama

Contact Person: Mr. Ravindu Ranawijaya
               General Manager-Commercial

Contact Details:
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Fax: +94 777 380 084 -Himal
e-Mail: himala@ccl.lk

Company Profile: Courtaulds Sri Lanka is a subsidiary of the clothing manufacturing giant, PD Enterprise Group, which has locations worldwide. Courtaulds was established in Sri Lanka in 1998, and during the last 15 years has earned a name for manufacturing high quality knit and woven garment products. Courtaulds is also operating several other fully owned manufacturing plants throughout Sri Lanka employing around 10,000 associates and using state of the art machinery to supplies over 75 million garments a year to the ever changing fashion world. Our range of products includes men’s essentials; ladies lingerie/bra’s, ladies dresses, light formal wear jackets, Outerwear jackets, sportswear and swimwear for leading brands across the world.
Name : VirtusaPolaris

Address : Orion City,
752, Dr. Danister De Silva Mawatha,
Colombo 09, Sri Lanka

Contact Person : Mr. Madhu Rathnayake
CIO & Head of Business Excellance

Contact Details :  
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Fax : +94 776 776 776 (Mr. Madhu Rathnayake)
e-Mail : +94 114 660 5539
Web : www.virtusapolaris.com

Company Profile : VirtusaPolaris, the market-facing brand of Virtusa Corporation and Polaris Consulting & Services, Ltd. is a leading worldwide provider of information technology (IT) consulting and outsourcing services that accelerate outcomes for Global 2000 businesses in banking and financial services, insurance, healthcare, telecommunications and media.

Through a proven platforming methodology, domain expertise and technology innovation, VirtusaPolaris enables organizations to consolidate, rationalize and modernize IT operations. VirtusaPolaris’ preemptive outsourcing solutions allow businesses to improve efficiency and reduce costs. VirtusaPolaris’ digital enablement solutions empower companies to reimagine the customer experience, creating lasting value.

Virtusa Corporation is headquartered in Massachusetts, and together with Polaris, has 50 offices across North America, Europe and Asia.

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Laksala is the only State owned Gift and Souvenir Boutique providing a shopping comfort and pleasant ambience to the discerning tourists. The network of showrooms located island-wide offers an impressive product range of Sri Lankan Batiks, Hand-woven textiles, Fashion Accessories, Gems and Jewellery among an array of Gift items.

At Laksala you step into a garden of artistic creativity. Sri Lankan Batiks, incorporate fascinating motifs and colour, some traditional, others highly contemporary and individual, but all displaying a vigorousness of design unique to the Island. In the Handwovens, the Sri Lankan Weavers have transformed traditional patterns and the tropical hues into beautiful textile designs.

A Fine collection of Silver and Gold Jewellery set with beautifully facetted color gemstones are showcased at Laksala with the perfected warranty of authenticity. Laksla takes pride in offering its exclusive line of Jewellery created by the In-house Designer.

Laksala is the venue for the Royalty. Prince of Wales H.R.H Prince Charles, Princess of Japan H.I.H Tsuguko of Takamado, Princess of Thailand H.R.H Maha Chakri Sirindhorn and Madam Akie Abe, spouse of Prime Minister of Japan His Excellency Mr. Shinzo Abe for countless dignitaries it’s a must stop.

The National Chamber of Exporters of Sri Lanka (NCE) is the only private sector Chamber which exclusively serves Sri Lankan exporters, representing all sectors of Products, most Services, and Service Providers to Exporters.

Among the valuable services provided by the Chamber for Trade Promotion is the participation in International Trade Fairs and Exhibitions of value.

The 16th edition of the World Export Development Forum (WEDF) in Colombo, Sri Lanka, helps businesses to navigate the current and future trade and development landscape. WEDF is a unique global conference and business-to-business (B2B) matchmaking platform dedicated to supporting trade-led development.

As the flagship event of the International Trade Centre (ITC) in Geneva which is a United Nations trade-related organization, WEDF brings together over 600 business leaders, policymakers, heads of trade and investment support institutions, and international trade development officials to address international competitiveness issues of developing countries.

This 16th edition of the WEDF is co-hosted by the ITC and the Ministry of Development Strategies and International Trade of Sri Lanka, with the assistance of the Sri Lanka Export Development Board (EDB) and the relevant Trade Chambers and Associations in Sri Lanka.

In this context, the Chamber is pleased to partner with the 16th edition of the World Export Development Forum (WEDF) in view of its importance for the development of the export sector in Sri Lanka.
The DoC is responsible for foreign trade policy formulation, and all related coordination and implementation matters, with the objective of developing and promoting Sri Lanka’s foreign trade relations at bilateral, regional and multilateral levels.

Mission of the Department:

“To develop and promote Sri Lanka’s foreign trade relations at bilateral, regional and multilateral levels by the effective implementation of government trade policy, with a view to raising the standards of living and realizing a higher quality of life through the increase of total production, income and employment levels, thereby actively contributing to the overall economic growth of Sri Lanka.”
Sri Lanka Export Development Board (EDB) is the country’s apex state organization mandated to develop and promote exports from Sri Lanka.

The EDB plays a key role in achieving the national export development objectives of the country. The EDB is geared towards promoting products and services of the country with the objective of making Sri Lanka the most sought after destination for global sourcing in identified product sectors.

The EDB performs it’s key functions in five identified roles as a policy adviser, monitor, promoter, litator and knowledge provider.
The International Trade Centre (ITC) is the joint agency of the World Trade Organization and the United Nations.

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The Sri Lanka Export Development Board (SEDB) commonly known as the EDB is the premier state organisation for the promotion and development of exports.